

LEADERS IN INDUSTRY · COURSE BRIEF

Decision-making skills for senior leaders

Make sound decisions when other people carry the consequences.

A course for senior executives, board members, regulators and industry leaders. Through confidential peer discussion and practical scenarios, they examine difficult decisions, challenge assumptions and consider the people affected.



Conceptual campaign artwork from the supplied programme presentations. Not a photograph of course participation.

Why this course is useful

Senior decisions affect employees, institutions and public trust. Yet senior leaders may have fewer places to question their own thinking. This course provides structured practice and confidential peer discussion around judgement, competing responsibilities and long-term consequences.

Who this is for

CEOs, senior executives, board leaders, regulators and industry-body leaders. Selective peer, sector and bespoke institutional cohorts are scoped for confidentiality and conflicts.

A practical short course from The Greatness Project. It builds life and leadership skills alongside academic or technical education.

CURRICULUM

What you will practise.

Six areas of learning. Each includes a practical exercise linked to the responsibilities participants face.

01 Examine your assumptions and information

Examine assumptions, uncertainty and the quality of information reaching senior decision-makers.

In practice: Test a decision where the board receives a selectively reassuring risk account.

02 Act with integrity when duties compete

Distinguish principled action from recklessness and pragmatism from compromise.

In practice: Make benefit, cost and responsibility explicit in a difficult choice.

03 Recognise how pressure shapes your leadership

Recognise how pressure influences leadership posture and culture.

In practice: Respond without exporting fear or substituting certainty for judgement.

04 Use confidential peer challenge

Use a confidential peer discussion with agreed rules to challenge isolation and test reasoning.

In practice: Examine a scenario with agreed limits without disclosing sensitive organisational information.

05 Respond to failure responsibly

Learn from strategic failure without making defensiveness the institution's default.

In practice: Distinguish protecting reputation from restoring trust.

06 Consider your long-term impact

Consider how decisions outlive tenure and shape succession and trust.

In practice: Articulate principles that should remain defensible after you leave.

The examples and emphasis are adapted to the group. The course supplements academic and technical education.

ACTIVITIES AND OUTCOMES

What participants practise and take away.

A guided workshop, private reflection and practical exercises. Follow-up support depends on the option selected.

What happens during the course

Participants work through realistic situations in a guided workshop (Leadership Lab), use a private reflection workbook (Red Sea Journal) and rehearse a responsible response. Guided group discussions (Crossroads Dialogues) and follow-up practice are included according to the chosen option.

Skills and practical tools to take away

- A private reflection workbook for senior leadership decisions.
- A repeatable approach to assumptions, trade-offs and consequences.
- Confidential peer-only dialogue in the selected option.
- A personal stewardship and legacy reflection.
- Continued facilitated reflection according to scope.

What the organisation is investing in

- Strengthen the human judgement through which governance operates.
- Support stewardship, continuity and trust.
- Create reflective space without performance surveillance.

A situation participants could practise

A board receiving incomplete or selectively sanitised intelligence.

Ask: What is happening? What am I assuming? Who could be affected? What is the responsible next step, and who should I speak to?

How results develop

These are skills the course is designed to build. Lasting change depends on participation, practice, support and the conditions people return to. Employment, business and leadership results are not guaranteed.

OPTIONS AND BOOKING

Choose the course and level of support.

Before booking, the proposal confirms who will attend, the dates, facilitators, hours, format and price.

Workshop and next steps - Ignition

A guided workshop uses practical dilemmas and a private reflection workbook to help participants plan their next actions. Workshop length is agreed before booking.

Workshop + 90-day practice - Formation

The workshop is followed by 90 days of practice, guided group discussions, scheduled check-ins and a basic review. Participants apply what they learn in their everyday responsibilities.

Workshop + 180-day support - Stewardship

The workshop is followed by 180 days of deeper practice and agreed support. This can include reviewing progress, helping the organisation use the programme and preparing future groups. The exact scope depends on the course; certification is not automatic.

Who arranges the course

A board, executive committee, industry or professional body, regulator, public institution or authorised convenor commissions the cohort. Group size and confidentiality arrangements are agreed before booking.

What this course does and does not include

No organisational reporting of course discussions or private reflections is provided. Administrative scope is agreed separately. Confidentiality remains subject to lawful and professional duties. This is not board evaluation or governance certification. This is not legal advice, executive coaching or investigation. Cross-organisation groups do not exchange competitively sensitive information.

Ask about this course

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thegreatnessproject.quest/programmes/leaders-in-industry